



9 JAMES STREET – PARRY SOUND, ONTARIO – P2A 1T4  
PHONE: (705) 746-4243  
FAX: (705) 746-7301

21 January, 2010

To Whom It May Concern:

**Re: Rotobale Compaction Services Inc.**

The Township of The Archipelago purchased 6 compaction units from Rotobale Compaction Services Inc. in 2009 and after a very successful summer trial period has ordered another 28 units from Rotobale. During the trial period the Township experienced a 75% reduction in haulage costs for both household waste and recyclables and anticipates even better savings in the future.

During and subsequent to the trial period Rotobale has worked with the Township to develop a final design that met the unique requirements of our application and continually followed up to ensure our satisfaction with their product.

As a municipal employee who has worked in the field for over 30 years it is a pleasure to find a company who values customer satisfaction so highly.

Please feel free to contact the undersigned if you would like to discuss the Township's success with this product.

Regards

Glenn Kargus C.E.T.  
Manager of Public Works & Facilities