



## Leon's Furniture & Appliances (OWEN SOUND STORE 168)

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LOCALLY OWNED AND OPERATED BY BEATTIE HOME FURNISHINGS INC.

Attention: Steve Sequeira  
General Manager  
Rotobale Compaction Solutions Inc.  
Kenilworth, Ontario

Dear Steve:

Just a note of appreciation:

On second thought, an endorsement of your products, service and installation.

We initially did an internet search, and then contacted our local waste management facility for their specifications re bale size and handling. We obtained your name through Corporate Leon's who recommended your products.

Our first purchase was a cardboard baler:

You and your staff were knowledgeable and informative. You answered my questions about size, voltage and safety systems with language I could understand. The model XL-42 Baler, built to our hydro spec's works great! As an appliance and furniture store, we turn out at least one, twelve hundred pound cardboard bale per day. Five months later, our only snag was using another brand of twine when we mistakenly ran out of your product.

Satisfaction with the baler prompted a second purchase: A model C-22 Stationary Compaction System with fifty-yard container.

Placement of the complete system outside our warehouse required a customized enclosure.

Your staff arrived, took measurements, made suggestions, then faxed drawings and price.

Installation soon followed. We compact everything that our local waste management does not recycle, (ex. wood, mattress and box springs, televisions, chesterfields, sofa's, chairs, etc.).

Seven weeks later, the bin is seventy-five percent full and we are still compacting garbage. The bigger bin is going to save us money by reducing the number of trips to the waste management plant.

Just a note re installation of both units:

Both units are beefy, heavily made and my first reaction was, you only sent one man. Watching your installer unload, move and lag the equipment in place was poetry in motion. Your truck contained every piece of equipment required to finish the job. In this era of "hurry up and get it done", everything was tightened, sealed, caulked and paint touched up: nothing left undone! The installer showed pride of workmanship and insisted on demonstrating operation of product plus helpful hints. Thank you John!

Paul Beattie, Maintance  
Bruce Beattie  
Beattie Home Furnishings  
O/A Leon's Furniture  
Owen Sound, Ontario